

Specialty Insurance Commission Schedule 05-01-2011

This schedule provides specific details related to commissions payable to the PRODUCER as outlined in section 3, "Compensation" of the Program Manager - Producer Agreement. This schedule is posted on our web site and is subject to change.

Effective for new and renewal policies effective: 5-1-2011

Product	Company	Commission		Binding Authority	Change from Prior
		New	Renewal		
Personal Auto	West Virginia National Auto Insurance Company	14%	14%	Yes	none
Personal Auto	State National Insurance Company Commission on New chosen per policy at: 8%,10%,12%,14%,16%, or 18%. Commission on Renewal same as that chosen on original policy term.	Variable	Variable	Yes	none
Taxicab	StarNet Insurance Company (WR Berkley Group)	7.5%	7.5%	No	none
Taxicab	Essex Insurance Company (Markel)	7.5%	7.5%	No	none
Limousine	StarNet Insurance Company (WR Berkley Group)	7.5%	7.5%	No	none
Medical Transport	Essex Insurance Company (Markel)	7.5%	7.5%	No	NEW
Medical Transport	Chartis Insurance Company – large fleet only	7.5%	7.5%	No	none
Homeowners	GeoVera Specialty Insurance Company	15%	10%	No	none
Fire/Dwelling	Dan River Mutual Insurance Company	15%	12.5%	No	none
Mobile/MFG Home	Aegis Security Insurance Company	15%	12.5%	No	none

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Davidson-Babcock offers a wide array of commercial products, including but not limited to General Liability, Trucker's Physical Damage, Cargo, Commercial Packages and E&O. All of these products offer 10% commission on both new and renewal business. Please visit our web site at www.davidson-babcock.com for more information.